









South African Colliery Engineers Association

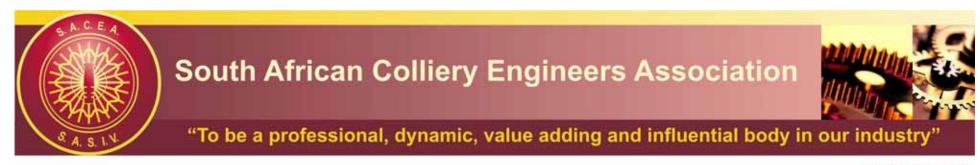
Strategy Review 2009

26, 27 February 2008

Strategic Theme 2009

"Sustaining the +momentum"

Collate, Influence, Sharing





Opening













Group Strategy's Dawn Patrol*

Comments: The European Union plans to subsidize as many as 12 demonstration plants to test the feasibility of CCS.

Title: Carbon capture projects become viable at \$50/ton

Source: Bloomberg, 21 Jan 2009

Permits to release a ton of carbon dioxide into the air need to cost about \$50 each, or three times Europe's current price, for companies to invest in experimental technology to trap the greenhouse gas, Nicholas Stern said. At that price, projects that capture and safely bury CO2 underground can be developed to help stem emissions of the global-warming gas during the next 20 to 30 years, the London School of Economics professor said today in televised remarks at the World Future Energy Summit in Abu Dhabi. Economists, environmental advocates and utilities such as E.ON AG are investigating the unproven technology to determine whether it can safely and economically store CO2 beneath the ground where it won't contribute to global warming. Studies or pilot projects are under way in Australia, Europe and the U.S.

"The carbon price I'd point to would be the kind of price that in the medium term could sustain" running capture and storage plants, said Stern, forecasting \$50 a ton. Stern published a widelycited report for the U.K. government in 2006 on the economics of climate change.

Under Europe's cap-and-trade system, where CO2 emissions are limited and permits can be traded, industrial polluters such as coal plants must own permits to release each ton of CO2 they produce. Permits for 2009 currently trade at about 12 euros (\$15.) At that price it would be cheaper for a coal-burning plant to buy allowances than invest in devices to bury CO2, the main global-warming gas produced by igniting fossil fuels.

Coal pollution

In the United States, a debate over adopting cap-and-trade is being waged among lawmakers, environmentalists and utilities. ExxonMobil Corp last week said a cap-and-trade system will amount to a "stealth tax," while Democrats including House Energy Committee Chairman Henry A. Waxman of California favor passage of the controls. Carbon capture and storage will be vital to the United Nation's goal to halve global emissions by 2050, according to the Parisbased International Energy Agency, adviser to the U.K., the U.S. and 26 other oil-importing nations. Stern backs a mix of renewable energy technologies as well as carbon capture to trim emissions to avert the worst impacts of global warming. The U.K. government said in December it plans to make a decision on an application from Duesseldorf-based E.ON, Germany's largest utility, to build a new coal-fired station after carbon capture is studied further.



Group Strategy's Dawn Patrol*

Comments: Economic recovery is important, but this policy shift is somewhat bold.

Title: New Zealand government takes axe to environment laws

Source: Earth Times, 3 Feb 2009

New Zealand's new conservative government took the axe Tuesday to the country's main environmental protection laws, saying they contained "suffocating red tape" blocking recovery from the year-long economic recession. Prime Minister John Key, who heads a business-friendly administration elected in November after nine years of social-democrat rule, said the Resource Management Act (RMA) was a "handbrake on growth."

"We need to remove the barriers that stand in the way of improving NewZealand's infrastructure and the creation of new industries and jobs," he said.

Key announced that more than 100 amendments to the 17-year-old RMA would be introduced when parliament resumes after the summer break next week, fulfilling a campaign pledge to streamline the laws in his government's first 100 days in office. Environment Minister Nick Smith said: "The costs, uncertainty and delays of the current act are adversely affecting New Zealand jobs, infrastructure and productivity and causing economic frustrations for homeowners, small businesses and farmers."

He said a lengthy appeals process which has blocked some developments for up to 15 years would be streamlined to impose a nine-month deadline for decisions on major projects of national significance.

Judges will be empowered to throw out "frivolous and vexatious" objections to projects and to penalise companies objecting to rival developments purely to defend anti-competitive positions. Home owners will be freed of the requirement to get permission from local councils to trim or remove trees in their gardens that have been designated as of significant importance. Key said the government would honour its environmental responsibilities by establishing a protection authority "to achieve national environmental goals."

While business leaders welcomed the announcement, Greenpeace, an environment pressure group, said the government was looking isolated as Britain's opposition Conservative Party leader David Cameron and new US President Barack Obama were making environmental action a priority. Greenpeace spokesman Geoff Keey said that weakening New Zealand's environmental laws would weaken the country's "clean green brand image" its tourism and food production industries depended on at a time of economic crisis. The opposition Labour Party's environment spokeswoman Nanaia Mahuta said the reforms were the result of a post-election pact between the ruling National Party and the right-wing ACT Party, which supports the government.

"Both these parties have a history of trying to ram through pet projects for their developer mates with scant regard for the public good," she said.



Group Strategy's Dawn Patrol*

Comments: A lot of coal, but could be costly to mine.

Title: More than a trillion tonnes of coal on SA/NT border

Source: Factiva, 17 Feb 2009

More than a <u>trillion tonnes of coal</u> could be extracted from land on the border of South Australia and the Northern Territory, says a new report. Commissioned by energy explorer Central Petroleum Ltd, the independent report described the <u>Pedirka Basin</u> in the Simpson Desert as "sufficiently promising". It found potential for up to 1.3 trillion tonnes of coal above 1,000 metres and more than 2 trillion tonnes when including deeper coal sections.

"This is a significant conclusion," Central Petroleum's managing director John Heugh said on Tuesday.
"This is a further step along the confidence path to vindicate substantive coal focused drilling throughout the basin."

On the back of the report's findings, Central Petroleum said it would now explore the potential for various technology applications, such as underground coal gasification, coal bed methane and gas-to-liquids. "We are ... encouraged and heartened at many levels about the near term coal technology options for the Pedirka Basin," said Mr Heugh.

The Perth-based company commissioned the report after discovering over 100 metres of cumulative coal seams in the Purni Formation late last year.



Group Strategy's Dawn Patrol*

Comments: Question is how will Botswana move coal to Mozambique – via SA or Zimbabwe? Both

options could be challenging.

Title: Botswana analyses Mozambican ports for coal exports

Source: Macauhub, 18 Feb 2009

The Botswana mining authorities are considering the possibility of using the port of Matola, in the Mozambican province of Maputo, to export coal produced in the country, said Kgomotso Abi, Botswana's director of Mines.

According to Mozambican newspaper Notícias, Abi also said that the country's coal industry would also look at the possibility of using the Namibia rail system, and was soon due to launch an economic feasibility study for a 1,500 kilometre railway from Botswana's coal mines to a Namibian port.

"We have a limited capacity to consume coal. We have therefore decided to focus on exports," said Abi, cited by the Botswana business press, speaking at a conference on coal exports, where he announced that his country had estimated reserves of 200 billion tonnes, with just 3 to 5 billion being economically viable. The port of Matola competes with the South African port of Richard's Bay, but the new port of Dobela, to be built in the Matutuíne district, to respond to potential congestion in the port of Matola, could be in Mozambique's favour. The fact that the new port will be a deep water one, located in the industrial free trade area, and have an expected handling capacity of the total of Mozambique's 14 ports, are the main attractions of the future facility from the point of view of the Botswana mining industry. Botswana's plans to use the Mozambican ports follow a decision to diversify sources of revenue and focus more on coal, as an alternative to diamonds, on which the Botswana economy is largely dependent.



SACEA Performance in 2008

Collate, Influence, Sharing











SWOT Analysis



What can I work with

What must improve

Strengths

Weaknesses

INTERNAL

Opportunities

Threats

EXTERNAL

What is in my favour

Risk mitigation required





STRENGTH

WEAKNESS

- Healthy organisation: financial, membership, improved broad based
- Knowledge organisation sharing information
- Broad based network platform for industry
- Support from senior leaders in parent companies
- Organised as an industry
- Good links to related organisations, e.g. AMRE
- Good forums, regional, steercoms, safety
- Influential in industry
- Recognised by industry players
- Improved relationships with inspectorate
- Value add: Junior engineers, ECSA, tech visits, learnerships
- Involvement of manufacturers
- Provision of CPD requirements as per ECSA
- SACEA as vehicle for ECSA delivery

OPPORTUNITY

SWOT Analysis



STRENGHT

WEAKNESS

OTTLETTOTT	WEARRIEGO
	 Lack of diversity on council Alignment and influence with Chief Inspector not sufficient Lack of understanding in industry wr.t. the poor GCC results Representation and participation of small mining houses (although improved) Effectiveness in all forums of involvement – common message, hymn sheet (SANS) Pro-active involvement in drafting of new regulations/legislation Attendance and focus on underground and opencast users meeting Improved process of council elections (screen, campaigning) Clear communication on nature of financial contribution/value add of SACEA Improved council member attendance at regional meetings Better leverage of web-site and communication

OPPORTUNITY





STRENGHT

WEAKNESS

- Further improvement in participation of large mining houses
- Attendance and focus on underground and opencast users meeting
- Further growth of the SACEA footprint (Limpopo, Moz, Bots, Zim)
- Sharing best practice on fatal risk standards
- SACEA act pro-active in the current economic environment (membership fees, function cost, local venues, etc)
- Marketing of SACEA through executive engagement (influence, knowledge shared, delivery, plans)
- Improved leverage of the ECSA relationship
- Improved influence of direction and content of technical research, and adoption of results

OPPORTUNITY

SWOT Analysis



STRENGHT

WEAKNESS

- Economic down-turn company reduction in association activities, memberships, time available
- SANS inefficient, repetition of work
- Continued low pass-rate of GCC (lack of transparency, possibility of political interference)
- Mining houses cutting back on junior engineer development and learnerships during current economic crises
- Unintentional contravention of competition act statuettes
- Remained focused viz a viz very broad based involvement
- Not yet at 80% registration with ECSA (remain voluntary organisation)

OPPORTUNITY

SACEA Mandate and Strategy



Vision



To be a professional, dynamic, value-adding and influential body in our industry

	Professional	In behavior, responsible, competent, respected, beyond repute, ethical,
	Dynamic	Adaptable, energetic, pro-active, flexible, quest for excellence, challenging
	Value-adding	To member and company, leader, participative, to industry, cost sensitive, innovative, standards settings/influence, best practice
	Influential body	Respect, acknowledge, change initiators, recognized, consulting, networking
	Industry	Coal Mining Industry, related Engineering fields
٥	Our sphere of Influence	SACEA members and affiliated associations, Chamber of Mines, Government (incl DME, ECSA, MQA, etc.) labour force, suppliers, learning institutions and the respective Mining Houses

Mission (Improvements)



- 1. To actively influence the development of practical <u>safety, health and</u> <u>environmental legislation</u>
- 2. To <u>empower members</u> through effective interaction and to promote professionalism
- 3. To be acknowledged as the <u>representative body for members and</u> <u>industry</u> in influencing formulating policy on decision taking forums
- 4. To influence and lead the **technical maturity and sustainability** of the coal mining industry
- 5. To uphold **SHERQ standards**
- 6. Through competent members <u>add significant value to our represented</u> <u>parent companies</u>
- 7. To have <u>maximum impact in the Coal industry</u> through our association with other Professional Associations
- 8. To positively impact the quality and quantity of **technical skills development**



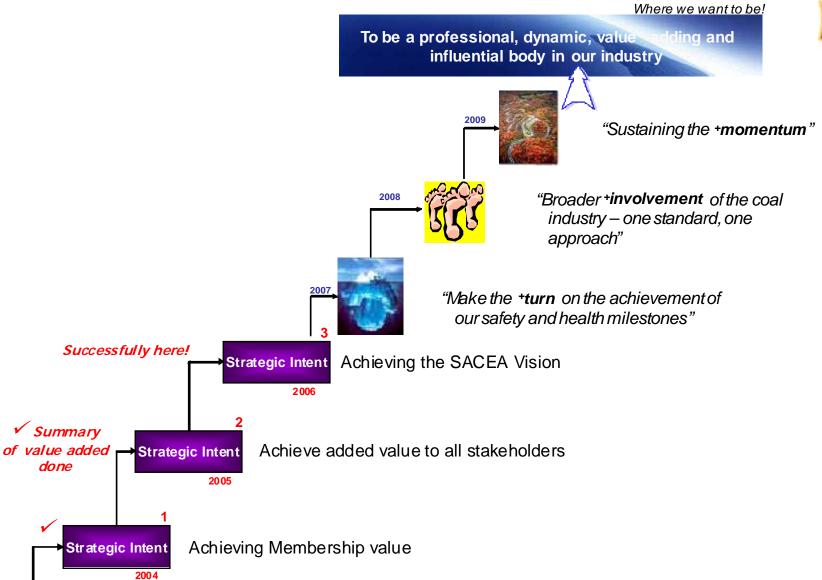


- Compliance to and improvement of SHERQ standards
- 2. Advancement and status of Engineering fraternity in Coal Mining Industry
 - 1. Continuous development of professional certificated Engineers through validation and monitoring CPD category 1 activities
 - 2. Uphold the status of the professional certificated engineer
- 3. Standards setting contribution to:
 - legislation w.r.t technology, safety and health issues
 - competency standards setting bodies (MQA, ECSA, MRAC, CTC)
 - technical committees and associations result in standards (SANS, SAFA)
- 4. To deliver membership value and company value
 - Share best practices
 - Member Commitment/participation
 - Structure for Networking
 - Have fun
- 5. Promote active support by Mine and Engineering managers from all Mining Houses
- Ensure competency of technical and operations personnel w.r.t. machinery/equipment
- 7. Ensure the adoption of acceptable technology
- 8. Sound relationship with Government/DME
- 9. Alignment with relevant professional associations
- 10. Provide the vehicle that is the mechanism for social/technical interaction between members
- Facilitate technical discussions between the Coal Engineering fraternity and suppliers

SACEA Strategy Roadmap

Where we are





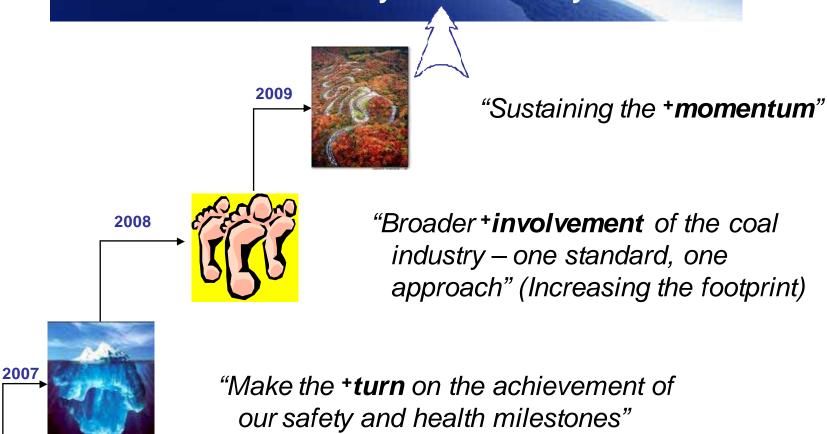


Where we are



Where we want to be!

To be a professional, dynamic, value-adding and influential body in our industry





2009 Strategic Thrust













Strategic Thrust Compelling us to action in 2009

- 1. Sustained growth of the SACEA footprint and diversity
- 2. Stay robust as organisation during the economic downturn
- 3. Promoting the SACEA story and value contribution
- 4. Effective industry knowledge broker
- 5. Active contributor to practical industry legislation and standards
- Influential in the sustained quality of technical standards and skills

Collate, Influence, Sharing

Strategic Objectives 2009

TO SEA PROTESSIONAL DINAMINAL READING AND INCLUDED IN BOTH IN CUR NOUSTRY

President to report back on this at AGM

Membership	Was-251, Current – 272, Target – 290
SACEA Diversity	Council improve by 2 members (co-opt)
ECSA	Was-54%, Current-62%, Target-70%
	SACEA programme fully provides CPD compliance
Financial	Y-o-Y break even, OPEX for +1 year (R350k)
	No audit findings
Nr of engagements	Calendar compliance
Attendance %	Regional >50, User Groups >20, Council > 18
Influence	CBE act, Conveyer regulation Reg 8.9 MHSA
	1 project adopted by MTAC (SHE related)
Cert Eng Qualification	Guaranteed grand-fathering
	Improved GCC pass rate > 20%
Safety	Standardised Engineering related fatal risk standards agreed and available

Collate, Influence, Share



Strategic Focus 2009





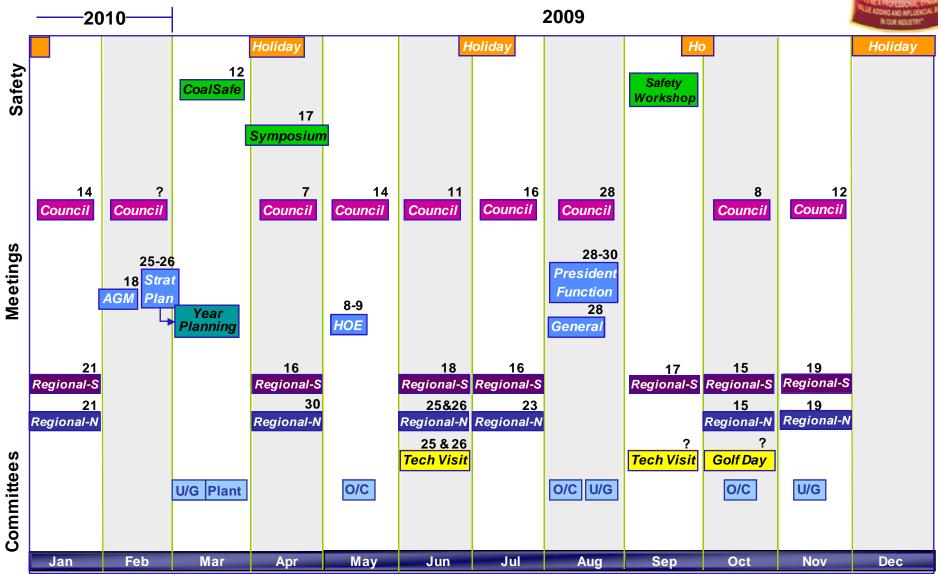






SACEA Business Cycle





Representatives



Mining House Representatives

Anglo - Jacob, Dave Haselau

Sasol - Schalk, Bongani Mabaso

□ BHP Billiton - Dick, John Page

Exxaro - Louw, Richard Collins

XstrataBuks, Alan Butcher

Mining Contractors - Marcin, Gordon Bruins

Service providers - lan

SACEA – Strategic Thrusts 2009



1 Influencing Policy

1 Influencing Policy		
1.1 DME interaction		
- Liaison meetings	Schalk, Arthur	DOV= Quarterly meetings
 - DME involved in Regional meetings 	Schalk, Arthur	DOV = Conduct 3 meetings/year
- Joint Meeting with Chief and Regional inspectors	Schalk, Arthur	
1.2 Chamber of Mines		
- OH & SPC	Arthur	DOV= Attend 80% of meetings/year
- CM & EE	Henk, Marcin	DOV = Attend 100% of meetings/year
- EMTAC	Johan B, (Dick)	
1.3 Standards Formulation		
- SAFA	Henk, Thys	DOV = Attend 80% of meetings/year
- SANS	Henk, Thys	Action = List of active workgroups
		& feedback of input into
0.4.4.500		important groups
- Safety FRS	Johan Uys	Action = Contractor transportation
		livery standards
1	1	





2 Skills Security

2.1 Young talent		
- Subcommittee for students	Buks, Andre	DOV= Establish committee
		DOV = Create charter for committee
		DOV = set up 6 meetings/year
		DOV = A paper per student/year
		DOV = GCC pass rate > 20%
- Commissioner of Examiners	Koos	DOV = Want a seat
000 5 1 101 1 5004		
2.2 Professional Status ECSA		5014 5 11 6 # 655
- CPD	Jacob & Dick	DOV = Provision of all CPD point
		requirements from SACEA
De vie (ve tie v. ef 5004	la sale 0 Diale	(category 1& 3)
- Registration of ECSA	Jacob & Dick	DOV=70% (2008)
membership		DOV= one member per registration committee
- Learner Institution Evaluation	Dick	DOV = Attend 100% of meetings/year
2.3 Certified Engineers Qualification	David, (Charl -	DOV = Attend 80% meetings/year
- MPA Steercom	Chair)	(SACEA representative)
		DOV = Grandfathering of qualifications

SACEA - Strategic Thrusts 2009 (3)

2 Skills Security (2)		
2.4 Involvement in training structures		
- M&M SGB	Abrie	DOV = Attend 80% of meetings/year
		DOV = Compliance > ???
- CTC	Andre	DOV = Pass rate > >>
- MQA	Andre	Action = Participate in MQA quality assurance structure for artisans
2.5 Chief Foremen qualification	Marcin	DOV= Get seat and participate
- ECSA level 5 & 6	mar on r	on Qualification Body

SACEA - Strategic Thrusts 2009 (4)

3 Growing footprint		
3.1 Website	Henk	DOV = No information outstanding longer than 30 days DOV = Number of hits Action = Tell SACEA success story
3.2 Branding	Abrie	DOV = Sign off BU Council on Corporate Identity = Women branded clothing = jackets (first investigate); tie; Logo
	Louis	DOV= Golf shirt; formal shirt; council
3.3 Communication & administration	Simon	Action = Newsletter DOV = Two safety tips per year DOV = Branded annual report Action = Agenda, minutes, etc

SACEA - Strategic Thrusts 2009 (5)

4 Participation & Value		and A to
4.1 Heads of Engineering	Koos	DOV= Reach them all
4.2 Service Providers (OEM suppliers)	Johan Uys & Ian	DOV = Create forum where to engage more
4.3 Regional meetings	Jacob, Dick vacant	DOV= 6 meetings per year DOV= Attendance 50 people/meeting
4.4 User Group Meetings	Mark Louw(Buks)	DOV= 4 meetings/year: plant users 20/meeting DOV= 4 meetings/year: underground 20/meeting
	Guy	DOV= 4 meetings/year: opencast 20/meeting

SACEA - Strategic Thrusts 2009 (6)

4 Participation & Value (2)		
4.5 Small mines	Marcin	DOV= Speak to or engage with Certified Engineers at small mines in region; 80% this year DOV= Growth in small mines attending regional meetings
4.6 Golf Day	Louis	DOV= Profit
4.7 Presidential function	Koos	Location = Kruger Park? DOV = Venue handle > 90 couples Match 2008 function, lessons learned DOV = High GM attendance
4.8 Recognition & Awards - Best student - Gold medal - Certificate of Merit - Hon Life Membership	Vice-President, Regional Chairs, User Group Chairs	DOV= Certificates best-of-the-best DOV= Recognition gift to all presenters

SACEA - Strategic Thrusts 2009 (7)

5 SACEA Governance		A XO
5.1 Financial management	Presidents, Vice- president, Simon	DOV = Break-even
5.2 Financial Administration	Simon	DOV= All monies accounted for
		DOV= Clean audit
5.3 Subscriptions	Simon	DOV = Mining House representatives
		zero outstanding
5.4 Review Constitution	Abrie	DOV= Yearly, Eligibility of past
F. F. Codo of Conduct	Abrie	presidents for election to council DOV = All disciplinary cases resolved
5.5 Code of Conduct (including dress code)	7 10/70	Action = review disciplinary procedure
	Koos	DOV - 90% attendance (5/year)
5.6 Council meetings	Noos	DOV = 80% attendance (5/year)
5.7 Strategic Session	Thys	DOV= Annually
5.8 AGM (senior people = senior	Thys	DOV = Attended by at least 80 people
engineers & MDs); also invite		DOV = Attended by senior people
spouses	Abrie	Action – review election process

SACEA - Strategic Thrusts 2009 (8)

6 Technical Excellence		
6.1 Research input - SIMRAC - MTAC	Andre Johan B, Dick	DOV = Attend 100% (representation) DOV = Attendance 80% Action = advise on representation at SIMRAC
6.2 Safety Workshop	Louis, (Arthur)	DOV= Attended by 100 people
6.3 Technical Symposium	Schalk	DOV= Attended by 100 people
Interaction with other associations - SACMA Council - Joint meeting with AMRE - Joint meeting with SACMA	President Regional Chair Regional Chair	

SACEA - Strategic Thrusts 2009 (8)

6 Technical Excellence		
SACEA diversity	Ephraim	Action = Define and track SACEA diversity (database)
		DOV = Co-opt 2 additional "diversity" members to council
		Action = Mining House reps identify and coach a diversity member
Far Northern Region	Stompie	Decision = no regional meeting now
r ai rvoitiiciti tegiori		Action = Campaign for membership (SACEA & SACMA) and attendance
		Intent = A combined open-cast and plant meeting (technical visit?) in the Far North (focus on specific interest to the region and other regions)



2008 Strategic Thrust













SACEA – Strategic Thrusts 2008





1. Influencing Policy



1.1 DME interaction

- Liaison meetings

- DME involved in Regional meetings

Andre Andre DOV = Quarterly meetings

DOV = Conduct 3 meetings/year

1.2 Chamber of Mines

- OH & SPC

- CM & EE

Andre (Koos)

DOV = Attend 80% of meetings/year

Andre (Koos)

DOV = Attend 100% of meetings/year



1.3 Standards Formulation

- SAFA

- SANS

Henk

DOV = Attend 80% of meetings/year

Henk

DOV = List of active workgroups

& feedback of input into

important groups

SACEA – Strategic Thrusts 2008 (2)

2. Skills Security

2.1 Young talent

- Subcommittee for students

Koos DOV = Establish committee

DOV = Create charter for committee

DOV = set up 6 meetings/year

DOV = A paper per student/year



- Commissioner of **Examiners**

Koos

DOV = Want a seat



2.2 Professional Status **ECSA**

- CPD

Jacob & Dick

DOV = Provision of all CPD point

requirements from SACEA

(category 1& 3)

DOV = 70% (2008)

- Registration of ECSA Jacob membership

& Dick

DOV = one member per registration

committee

DOV = Attend 100% of meetings/year



2.3 Certified Engineers Qualification

- MPA Steercom

David (Charl) DOV = Attend 80% meetings/year (SACEA representative)

DOV = Grandfathering of

qualifications



SACEA - Strategic Thrusts 2008 (3)

2. Skills Security (2)





2.4 Involvement in training structures

Abrie

DOV = Attend 80% of meetings/year

DOV = Compliance ???

DOV = Pass rate ???

- CTC

- MQA

Abrie

(Jacob)



2.5 Chief Foremen qualification

- ECSA level 5 & 6

David

DOV = Get seat and participate on Qualification Body





SACEA - Strategic Thrusts 2008 (4)

3. Growing footprint





3.1 Website Henk DOV = No information outstanding

longer than 30 days

DOV = Number of hits



Abrie DOV = Sign off BU Council on

Corporate Identity



3.3 Marketing Ephraim DOV= 10% growth in new members

all professionally registered



Charl DOV = Two safety tips per year

DOV = Branded annual report ???



3.5 Visibility Louis DOV = Golf shirt; formal shirt; council

jackets (first investigate); tie;

Logo



SACEA – Strategic Thrusts 2008 (5)

4 Participation & Value





4.1 Heads of Engineering

Charl

DOV = Reach themall

Johan & lan

DOV = Create forum where to engage

more



4.3 Regional meetings

(OEM suppliers)

4.2 Service Providers

Thys

DOV = 6 meetings per year

(Ephraim)

DOV = Attendance 50 people/meeting

(northern region)

DOV = Attendance 25 people/meeting

(southern region)

DOV = Technical meeting



4.4 User Group Meetings

Guy, Mark, Louw

DOV = 4 meetings/year: plant users

30/meeting

DOV = 4 meetings/year: underground

20/meeting

DOV = 4 meetings/year: opencast

20/meeting



SACEA – Strategic Thrusts 2008(6) 4 Participation & Value (2)



Marcin DOV = Speak to or engage with

Certified Engineers at small mines in region; 80% this

year

DOV = Growth in small mines

attending regional meetings



4.6 Golf Day Louis DOV = Profit R 60 000

4.7 Presidential function Charl DOV=???

4.8 Recognition & Awards

Koos DOV = All certificates awarded

- Best student

- Gold medal

4.5 Small mines

- Certificate of Merit

- Hon Life Membership

SACEA – Strategic Thrusts 2008 (7)

5 SACEA Governance

5.1 Financial management Dick DOV = Break-even

5.2 Financial Administration Simon DOV = All monies accounted for

DOV = Clean audit

5.3 Subscriptions Dick DOV = Mining House representatives

zero outstanding

5.4 Review Constitution Andre DOV = Yearly

5.5 Code of Conduct Schalk DOV = Yearly (including dress code)

5.6 Council meetings Charl DOV = 80% attendance (5/year)

5.7 Strategic Session Koos DOV = Annually

5.8 AGM (senior people = senior Charl DOV = Attended by at least 80 people

engineers & MDs); also invite DOV = Attended by senior people

spouses











SACEA – Strategic Thrusts 2008 (8) **6 Technical Excellence**





- MTAC

6.1 Research input Andre DOV = Attend 100% (representation) - SIMRAC

Dick DOV = Attendance 80%

6.2 Safety Workshop Louis DOV = Attended by 100 people

(Ephraim) DOV = Profit R 15 000

6.3 Technical Symposium Schalk DOV = *Profit R 50 000*

DOV = Attended by 100 people

6.4 Coal Safe participation Ephraim DOV = Participation



